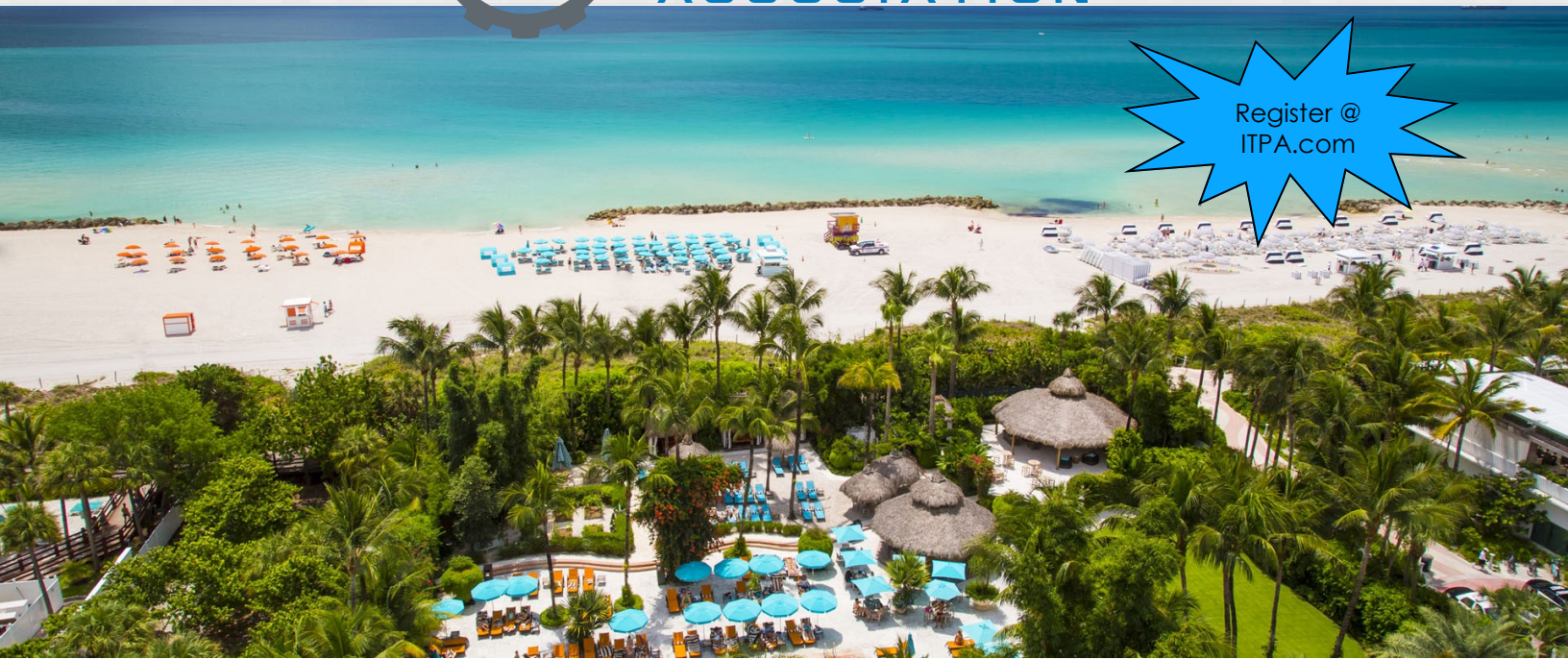




**INTERNATIONAL  
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Miami, FL  
October 10-12, 2019**



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# Program Highlights

## Keynote Speaker—Scott deMoulin

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Scott deMoulin is one of the top sales, marketing, performance and business optimization consultants in the world. His worldwide client base has realized over \$1 billion in new opportunities.

Scott has facilitated business optimization consulting and training events for more than 480 companies as well as hundreds of thousands of individuals and entrepreneurs throughout the US, Canada, Mexico, Asia, Australia, and Europe.

## Fraud & Tech Expert—David Papp

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Staying secure in a hyper-connected world is a growing concern. To minimize risk and protect yourself, it's important to become educated with the issues and best practices for prevention. David will provide you easy tips to help protect yourself, your business and your kids online. This presentation will be fun and engaging as he brings his passionate perspective while walking among the crowd.



## Industry Update—Lucas Deal

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Lucas Deal joined Randall Reilly in 2011 as associate editor of *Truck Parts & Service* and *Successful Dealer* and was promoted to editor in 2013.

In addition to guiding the continuing growth of those media entities, Deal also manages the *Truck Parts & Service* Distributor of the Year program and the *Successful Dealer* Award. He was a founding board member of GenNext, has served as a task force secretary for the American Trucking Associations Technology & Maintenance Council and remains involved in both associations. In 2016, Deal and *Truck Parts & Service* were honored by the Commercial Vehicle Solutions Network for their continuing support of the independent aftermarket.

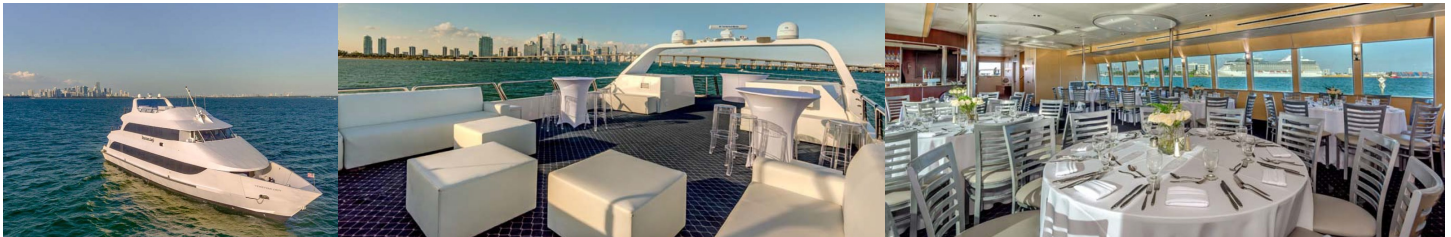
Deal earned a degree in journalism from the University of Illinois at Urbana-Champaign and spent four years in the newspaper business before joining Randall Reilly. He and his wife Barbara reside in suburban Chicago.

**2019 Fall Meeting, The Palms, Miami, FL, October 10-12, 2019**



# Program Highlights

## Dinner Cruise



Cruise in style on the private yacht, Venetian Lady.  
An exclusive ITPA event with dinner and dancing.  
Transportation to and from The Palms Hotel. Join us and explore Miami from the water in luxury!

## Spouse Outing—Mixology Class & Competition



Dive into the world of Mixology and learn the essentials of creating a perfect cocktail. Guests will learn how to choose and use different types of ingredients and how they work together with the chosen spirit (select from: Vodka, Gin, Rum, Tequila, Bourbon, Scotch, Pisco or Cachaça). Teams will compete in creating

the best cocktail with a secret ingredient of the day. Cocktails will be judged on flavor, appearance, creativity and the name. The winning Cocktail will be featured at the Essensia bar all night. For the final half hour of the event guests can make their cocktail(s) for other groups in a DIY cocktail party!



## Golf Outing—Coordinated by Corey George



Call Corey at 1-440-668-2418 or [cgeorge@dtcomponents.com](mailto:cgeorge@dtcomponents.com) for details.

**2019 Fall Meeting, The Palms, Miami, FL, October 10-12, 2019**



# Program Itinerary\*

Thursday October 10, 2019

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<b>3:00pm—3:30pm</b>	Open session with board—Room listed on ITPA.com
<b>3:30pm—4:30pm</b>	Board Meeting—Room listed on ITPA.com
<b>6:00pm—10:00pm</b>	Reception and Dinner- Room listed on ITPA.com

Friday October 11, 2019

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<b>7:30am—8:30am</b>	Breakfast- Room listed on ITPA.com
Business Session:	
<b>8:30am—9:15am</b>	ITPA AGM
<b>9:15am—12:00pm</b>	Communication—Scott deMoulin
<b>2:00pm</b>	Bocce Ball—Location listed on ITPA.com
<b>6:00pm</b>	Bus leaves for Dinner Cruise
<b>6:30pm—10:30pm</b>	Dinner Cruise

Spouse/Companion Activity:

**\*9:00am—12:00pm** Mixology Class & Competition

Saturday October 12, 2019

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<b>7:30am—8:30am</b>	Breakfast
<b>8:30am—10:30am</b>	Anti Fraud, Security—David Papp
<b>10:30am—10:45am</b>	Break
<b>10:45am—11:30am</b>	Industry Update—Lucas Deal
<b>11:30am</b>	Adjournment

\*Itinerary is subject to change.

**2019 Fall Meeting, The Palms, Miami, FL, October 10-12, 2019**



# Things You Should Know

## ITPA Members in the Area

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Jack Lyons Truck Parts—Medley (Miami), FL

\*All ITPA Members mapped at [www.ITPA.com/MemberDirectory](http://www.ITPA.com/MemberDirectory).

## Fall Meeting FAQ

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### **The Palms Hotel & Spa**

3025 Collins Ave, Miami Beach, FL 33140

Phone: 1-800-550-0505

Additional hotel information at <http://www.ThePalmsHotel.com>

**RESERVATIONS:** Deadline September 9, 2019

\$285 plus taxes fees, single / double occupancy.

Hotel reservations call 1-800-550-0505. (Be sure to say you're with the ITPA—International Truck Parts Association for group pricing.)

**Online reservations:** No online booking with discount for this hotel.

### **THINGS TO DO:**

Information at <https://www.thepalmshotel.com/explore/miami-beach-events>

**AIR SERVICE:** Miami Airport is 25 mins away. Fort Lauderdale Airport is 55 mins away.

**MEETING REGISTRATION:** \$665 USD per member or \$365 USD spouse. Registration includes receptions (open bars and refreshments), dinner, breakfasts, business programs and tours.

**DRESS:** ITPA fall events are business casual. Dinners are semi-formal.

## Future Meetings

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2020 Winter	Dallas, TX, The Gaylord—January 27, 2020
2020 Spring	Philadelphia (Cherry Hill), PA, Crown Plaza - April 15-17, 2020
2020 Fall	Phoenix, AZ, The WigWam - October 8-10, 2020
2021 Spring	Cincinnati, OH, Hilton Netherland Plaza—April 14-16, 2021
2021 Fall	Destin, FL, The Henderson—October 14-16, 2021

**2019 Fall Meeting, The Palms, Miami, FL, October 10-12, 2019**



**Register ONLINE at ITPA.com now or use the form below.**

**Registration**  
 \$665 USD for members.  
 \$365 USD for spouses.  
  
 Registration includes all tours,  
 receptions and dinners.

**Hotel Reservations**  
 \*\$285 per night (Plus taxes & fees. Single  
 or double occupancy.)  
 Call The Palms Hotel 1-800-550-0505.  
 (State you are with the ITPA group.)  
  
 No group online booking.  
  
 \*Rates in effect until September 9, 2019.  
 \*\*If you are having trouble booking please call the  
 ITPA Office at 1-866-346-5692.

**Company Name:** \_\_\_\_\_

**Company Address:** \_\_\_\_\_ **Phone Number:** \_\_\_\_\_

**Attendee List:**

**\*Name:** \_\_\_\_\_ **Email:** \_\_\_\_\_

**\*Name:** \_\_\_\_\_ **Email:** \_\_\_\_\_

**\*Name:** \_\_\_\_\_ **Email:** \_\_\_\_\_

<b>Members &amp; Guests:</b>	\$665 USD per person	Number of Attendees	___ @ \$	_____
<b>Spouses &amp; Companions</b>	\$365 USD per person	Number of Attendees	___ @ \$	_____
		<b>Total</b>	\$	_____

***Total Payment***

Please circle method of payment:                      Visa                      MasterCard                      Check

Card#: \_\_\_\_\_ Expiry: \_\_\_\_\_ Name on Card: \_\_\_\_\_

Card CVV: \_\_\_\_\_ Address of Cardholder: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

**Registration Deadline Sept 9. Please fax form to 1-800-895-4654.**

\*Please indicate any dietary restrictions. Full refunds made for cancellations received by September 12, 2019.